

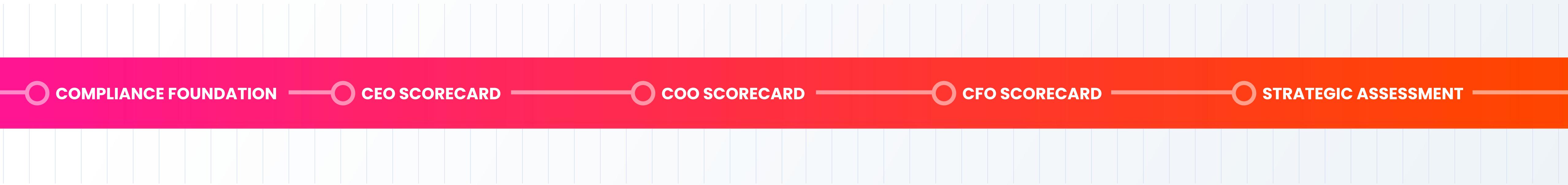
MHHS READINESS CHECKLIST

A C-Suite Scorecard for Turning Market-Wide
Half-Hourly Settlement into Competitive Advantage



By 2027, every UK energy retailer will operate in a half-hourly world. Meeting MHHS requirements is mandatory but extracting commercial value from the reform is optional. The real differentiators will be the speed of data readiness, financial agility, the design of the competitive proposition, and executive ownership of the post-MHHS operating model.

This checklist gives CEOs, COOs, and CFOs a succinct way to assess whether their organisation is merely compliant or strategically positioned to outperform peers.



Priority:
Mandatory Baseline

“Are we compliant, confident, and not storing up operational or financial risk?”

Checklist:

- We have complete visibility and confidence in our MHHS qualification, programme milestones, and regulatory commitments.
- Our metering portfolio is MHHS-ready: smart/ automated metering coverage, HH data capability, and DIP (Data Integration Platform) connectivity.
- Data quality policies, controls, and ownership are defined at an executive level.
- Our regulatory, risk, and assurance functions understand the implications of half-hourly settlement velocity.

Outcome:

A stable, compliant foundation that avoids remediation costs and prevents MHHS from becoming a long-tail risk.

Priority:
Growth, Proposition, and Market Differentiation

“Are we using MHHS to win customers, margin, and market share or just to stay compliant?”

Checklist:

- We have a clear strategy for differentiated propositions using half-hourly data (TOU, dynamic pricing, bundled EV/heat propositions).
- We have a defined roadmap for flexibility-enabled growth: EVs, batteries, heat pumps, and aggregation partnerships.
- Customer trust and transparency are embedded into our brand narrative (usage insights, cost clarity, personalised alerts).
- We treat MHHS as a transformation lever, not a regulatory burden, with board-level sponsorship.

Outcome:

A retail model that creates value from data and flexibility, strengthens brand trust, and expands customer lifetime value.

Priority:
Operational Scale, Automation, and Data Integrity

“Can our operation run at half-hourly volume and velocity without breaking margin?”

Checklist:

- Our systems and processes can scale to handle a ~1,400X increase in consumption data without manual escalation.
- Exception handling, validation, and settlement workflows are automated and aligned to cost-to-serve and accuracy targets.
- DIP performance, settlement timeliness, and data quality are treated as operational KPIs tied to cash and customer outcomes.
- Our MHHS cutover, operational readiness, and training plans are owned, rehearsed, and resourced at the leadership level.

Outcome:

A resilient, low-friction operating model where automation protects margin and ensures reliable settlement outcomes.

Priority:
Liquidity, Margin, and Risk Control

“Are we financially structured for faster settlement, tighter volatility, and richer data?”

Checklist:

- Working capital models have been recalculated for a 4-month settlement period, with stress-tested exposure and credit positions.
- Margin reporting is faster, more granular, and directly linked to MHHS data flows and DIP performance.
- Real-time or near-real-time financial insight informs tariff strategy, hedging, and profitability decisions.
- Auditability, data governance, and cyber controls are embedded to protect financial integrity and regulatory confidence.

Outcome:

Improved liquidity, sharper margin management, and faster decision cycles that feed directly into shareholder value.

Priority:
Competitive Leadership and Opportunity Realisation

“Are we ahead of the market, or about to fall behind it?”

Checklist:

- We have benchmarked our MHHS readiness and defined where we lead, match, or lag against industry peers.
- Executives actively track the commercial upside of MHHS (growth, churn reduction, margin uplift, working-capital impact).
- We have identified new revenue streams made possible by MHHS (flexibility services, optimisation, premium insights).
- MHHS is positioned as part of our broader digital and customer transformation strategy, not an isolated programme.

Outcome:

A leadership stance that turns MHHS into a commercial accelerant and sets a strategic pace the market must follow.



YOUR MHHS ADVANTAGE ONLY STARTS WITH READINESS

Most retailers will only achieve compliance.

A few will convert MHHS into a strategic advantage.

For those who don't, there's a risk of falling behind in the market, losing customers, and missing out on potential revenue streams.

ENSEK brings together:

- 1 A market-proven customer engagement and billing engine
- 2 A modern, data-driven flexibility platform
- 3 Expert advisory that links MHHS operations, financial impact, and commercial opportunity

If you want to accelerate your readiness, and your competitive position, ENSEK can help. Our solutions not only ensure compliance with MHHS but also enable you to leverage the reform for strategic advantage, enhancing your market share, customer trust, and profitability.